



Riverside Proven Process

Your Path to a Purposeful Exit. Clear terms. Smooth Transition.
Legacy Secured. Your Next Beginning.



STAGE 1 The Right Fit

"Is This Deal Good for Everyone?"

We evaluate your agency's fundamentals, your readiness to exit, and our ability to preserve what you've built. We're looking for alignment on values, timing, and vision for what happens next - ensuring this transition works for you, your team and your clients.

Your Experience: "Mutual evaluation, mutual respect"



STAGE 4 Trust But Verify

"Let's Make Sure This is Everything We Both Hope For"

Our due diligence goes beyond the numbers - we dive deep into your culture, your team, and what makes your agency special. Together, we build your transition plan, so there are zero surprises after closing.

Your Experience: "They're protecting everything I've built."



STAGE 2 Open Books, Open Hearts

"No Surprises, Ever"

Once we're both confident this could work, we move to complete openness. You share your real numbers, challenges and concerns. We share our process, timeline, and exactly how we operate. Weekly check-ins mean no surprises-ever.

Your Experience: "I've never felt more informed and confident in a business process."



STAGE 5 Closing Day

"Welcome to Your New Chapter"

Signing day isn't an ending—it's your liberation day. You've successfully transitioned your life's work to capable hands. Your legacy will continue to thrive and grow while you enjoy the freedom you earned.

Your Experience: "My team and clients are in good hands, and I finally have the freedom to pursue what's next."



STAGE 3 Your Future on Paper

"The Offer That Honors Your Work"

An offer designed to reward you while securing your agency's future. Our purchase structure often includes seller financing options that create lasting wealth while ensuring a smooth transition.

Your Experience: "This isn't just a sale—this is my financial freedom and my legacy protected."



STAGE 6 Honoring Legacy, Your Next Act

"Honoring Legacy, Empowering Your Future"

Your business legacy continues to thrive—we preserve your reputation, brand, and community relationships while adding enterprise-level support. But this stage is also about YOU. We help you define your next chapter through personal assessments, guiding truths discovery, and next act planning. Your founder story lives on our website. Your expertise continues to create impact. And you finally have the freedom to explore what fulfillment means beyond the business.

Your Experience: "Everything I built is not only protected - it's positioned to reach even greater heights"

Our 3 Uniques:

1. Experienced Owners: 60+ years of combined home care operator and acquisition experience

2.5 Freedoms Approach for Founders

The Good Life - Freedom of Time, Money, Relationships, Health, and Purpose

3. Proven Process - Our proprietary acquisition and culture-first process

Ready To Write Your Next Chapter?

You've built something remarkable. Now it's time to transition on your terms—with a respectful process and confidence that your legacy is secure.

Contact us today.

